

Proposal Evaluation
Firefighting Personal Protective Equipment with Related Equipment Cleaning
RFP #010424

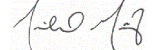
Possible Points		AeroClave, LLC	All Hands Fire Equipment, LLC	Arnold Machine, Inc.	Associated Fire Safety Group, Inc.	Atlantic Emergency Solutions, Inc.	Circul-Air Corp. International, Inc.	DAN ENTERPRISES TEAM, LLC	Delta Fire & Safety, Inc.	Emergency Technical Decon	Fire-Dex GW, LLC dba Gear Wash
Conformance to RFP Requirements	50	40	41	39	39	40	40	40	39	39	39
Pricing	400	324	326	329	289	266	325	327	306	308	319
Financial Viability and Marketplace Success	75	60	60	54	53	60	53	57	57	51	58
Ability to Sell and Deliver Service	100	72	70	65	70	80	77	68	66	72	74
Marketing Plan	50	39	40	38	33	39	39	38	36	36	36
Value Added Attributes	75	56	64	53	53	54	54	62	54	60	55
Warranty and Performance Standards or Guarantees	50	38	40	40	38	39	40	40	36	38	39
Depth and Breadth of Offered Equipment, Products, or Services	200	138	174	125	148	163	153	155	163	151	153
Total Points	1,000	767	815	743	723	741	781	787	757	755	773
Rank Order		15	2	19	24	20	11	8.5	16	17	14

Possible Points		Fire-Dex, LLC	Galls, LLC	HAIX NORTH AMERICA, INC.	INNOTEX CORP.	L.N. Curtis & Sons	Lakeland Industries, Inc.	LION First Responder PPE, Inc.	M&L Supply, Fire & Safety	Morning Pride MFG dba Honeywell First Responder Products	MSA Safety Sales, LLC dba Globe Manufacturing Co.
Conformance to RFP Requirements	50	40	38	40	40	42	39	42	37	38	39
Pricing	400	320	259	330	314	310	315	328	275	326	306
Financial Viability and Marketplace Success	75	60	58	60	58	61	53	60	58	61	62
Ability to Sell and Deliver Service	100	77	84	83	77	78	75	84	70	83	84
Marketing Plan	50	37	34	40	39	41	39	38	38	30	41
Value Added Attributes	75	58	58	60	58	61	43	63	54	58	63
Warranty and Performance Standards or Guarantees	50	41	38	39	39	41	40	42	37	39	39
Depth and Breadth of Offered Equipment, Products, or Services	200	155	159	134	155	170	143	165	156	153	143
Total Points	1,000	788	728	786	780	804	747	822	725	788	777
Rank Order		6.5	22	10	12	5	18	1	23	6.5	13

Possible Points		Municipal Emergency Services, Inc.	Ram'd Air Gear Dryer, Ltd.	Ricocet Manufacturing Company, Inc.	Safedesign Apparel, Ltd. Dba Fireservice Management, Ltd.	Safety Source Fire, Inc.	SUPPRESSION GEAR, Inc.	Ten-8 Fire & Safety, LLC	VIKING Life Saving Equipment, Inc.	Vizocom ICT, LLC	Witmer Public Safety Group, Inc.
Conformance to RFP Requirements	50	39	37	40	19	32	37	38	41	-	36
Pricing	400	316	249	339	93	214	293	288	322	-	258
Financial Viability and Marketplace Success	75	63	49	58	28	46	49	53	60	-	51
Ability to Sell and Deliver Service	100	84	67	78	46	61	64	66	76	-	64
Marketing Plan	50	35	34	40	15	29	34	38	42	-	28
Value Added Attributes	75	51	52	61	26	45	56	55	64	-	44
Warranty and Performance Standards or Guarantees	50	39	40	39	15	30	37	39	41	-	34
Depth and Breadth of Offered Equipment, Products, or Services	200	180	133	158	104	155	125	161	141	-	146
Total Points	1,000	807	661	813	346	612	695	738	787	0	661
Rank Order		4	26.5	3	29	28	25	21	8.5	30	26.5


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